

eHealth Transition Program

Transition CA eHealth to CA Performance Management; Implement Next-Gen Solution & Integrate New Solutions

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Today's Agenda

CA EHEALTH END-OF-LIFE

EHEALTH TRANSITION PROGRAM OVERVIEW

RESOURCES TO AID CA EHEALTH TRANSITION

Q&A

WHY NOW? WHY NOT?

EHEALTH TRANSITION OVERVIEW

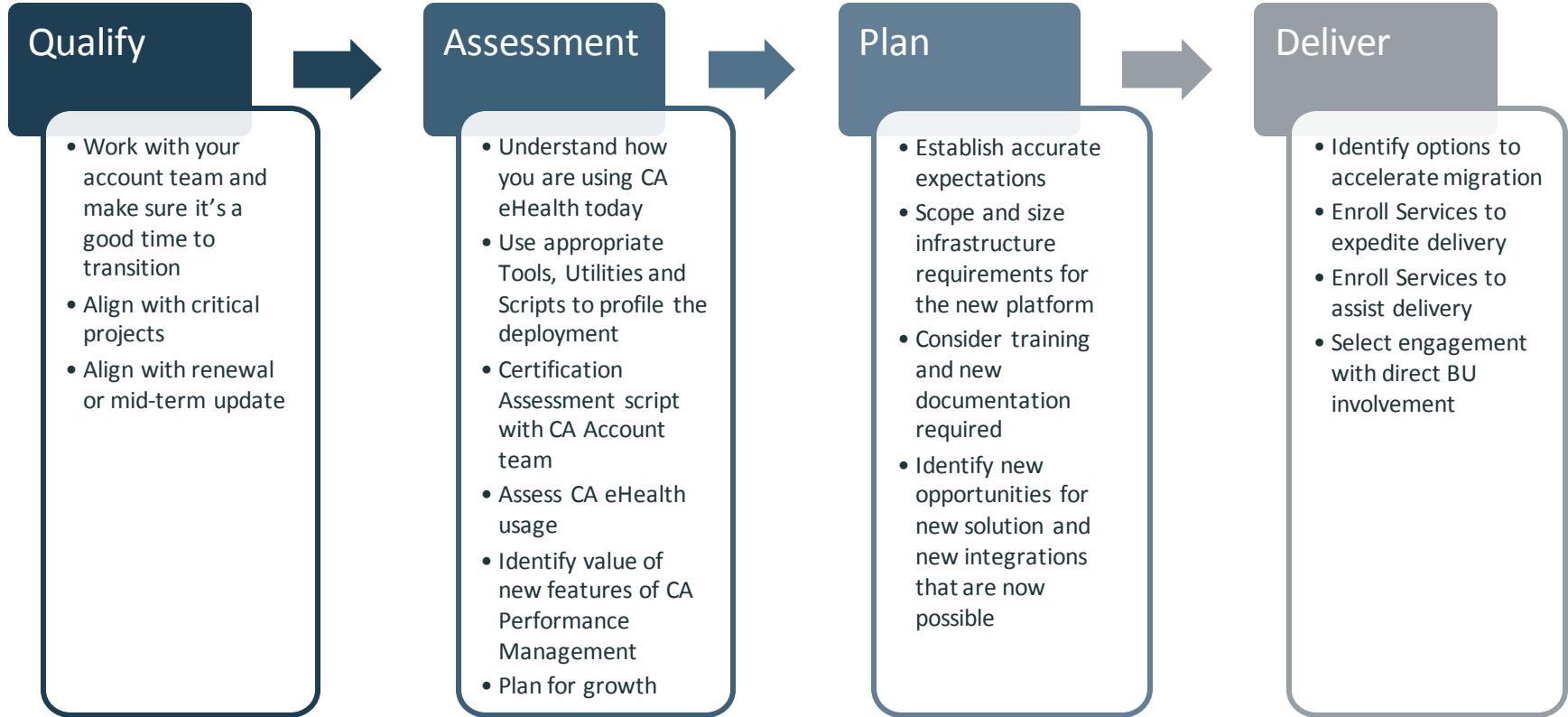
CA eHealth End-Of-Life Timeline

- EOL External announcement: 1 May 2017
- EOL effective: 1 May 2018

eHealth Transition Program Overview

- We have a proven track record now with customers who have successfully transitioned to CA Performance Management from CA eHealth
- With more than a dozen releases delivered to market, CA Performance Management is mature and delivering modern innovations for network experience analysis
- CA eHealth customers have options for transitioning – from dual polling to methodically adding CA Performance Management for capacity or new devices to complete shut-down of CA eHealth on Day 1

Customer Engagement Process




Key eHealth Transition Resources

- Feature assessment
 - Ask your sales team for more information
- Utilities tools and scripts posted and promoted selectively
 - Cert analyzer to determine if any gaps exists (ask your account team)
 - Other tools for CA eHealth ‘clean-up’ and migrating groups and users (traditional CA eHealth utilities at your disposal)
- eHealth Transition and Performance Management Upgrade pages on IM User Community
 - Central repository for sales and technical docs (customer-facing)
- Multiple videos on YouTube, etc., to help deploy CA Performance Management and maximize value

Transition from CA eHealth User Community Page

The screenshot shows a web browser window with the URL <https://communities.ca.com/docs/DOC-231169490>. The page content includes:

- A login prompt: "Log in to create and rate content, and to follow, bookmark, and share content with other members."
- A document title: "How to Transition from CA eHealth" with 4 likes and 2 comments.
- Document metadata: "Document created by Armando_Diana on Aug 19, 2016 • Last modified by Armando_Diana on Jan 24, 2017" and "Version 11".
- A three-column table of contents:

| Why Transition from CA eHealth | How to Transition | Running CA Performance Management |
|---|---|---|
| Transition Journey <ul style="list-style-type: none">Why CA Performance Management - What Customers Are Saying Blog Articles <ul style="list-style-type: none">Why You Need To Look Beyond Current WAN Architecture | Overview Documents <ul style="list-style-type: none">Coming soon Contact a CA Performance Management ROI Coach  | Overview of CA Performance Management <ul style="list-style-type: none">CA Performance Management Data SheetCA Virtual Network Assurance Data Sheet |

[Click Here](#)

CA Performance Management Upgrade Page


https://communities.ca.com/docs/DOC-231168751

CA Performance Management Upgrade Content

Like • 4 Comment • 0

Document created by [Melissa Potvin](#) on Jul 6, 2016 • Last modified by [Jeremy_Rossbach](#) on Feb 7, 2017 Version 62

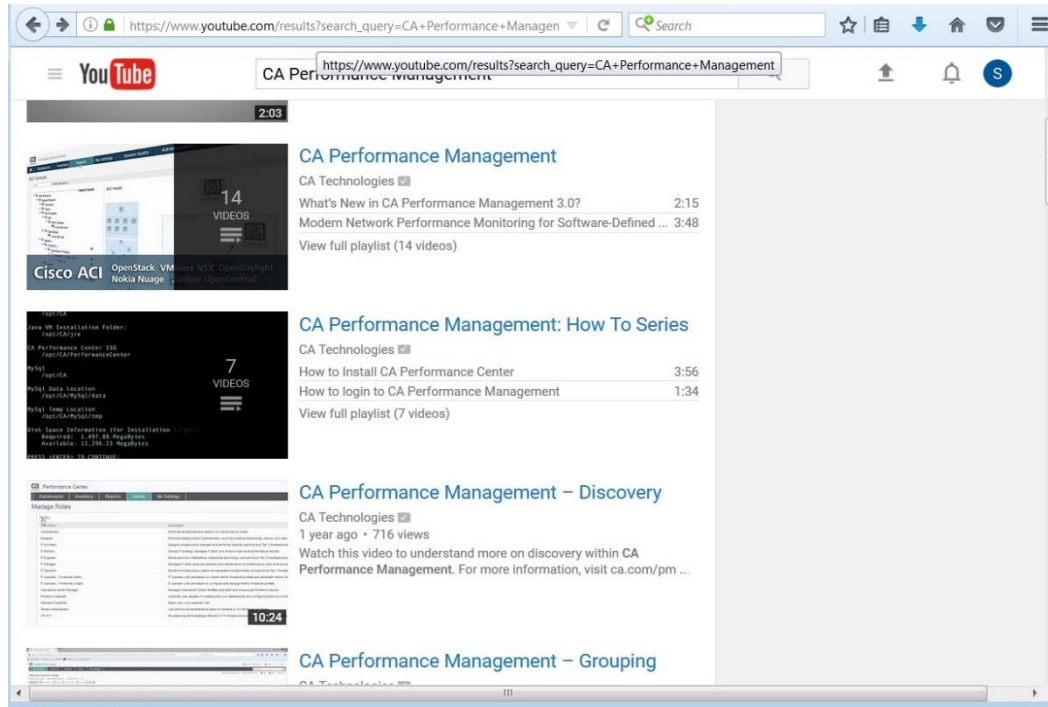
[NOTE: [CA Virtual Network Assurance](#) is an add-on to CA Performance Management/CA Spectrum to extend monitoring capabilities to the new SDN/NFV networks.]

| Why Upgrade CA Performance Management? | Education on CA Performance Management & CA Virtual Network Assurance | Ready to Upgrade CA Performance Management? |
|--|---|---|
| Why CA Performance Management? <ul style="list-style-type: none">Hear from our customers on why they chose CA Performance Management over the competition | CA Performance Management Videos  | Product Documentation <ul style="list-style-type: none">CA Performance Management 3.0 Release DocumentationCA Virtual Network Assurance 2.0 Release Documentation |

[Click Here](#)

Extensive YouTube Videos to Help Transition

Short “How To” for Using CA Performance Management



[Click Here](#)

Why Transition Now?

- CA Performance Management is the new era of network experience analysis
 - SDN-Ready
 - Network virtualization is growing across data center and WAN
 - Big Data Architecture
 - Fast and efficient data collection, visualization and reporting
 - Prescriptive Analytics
 - Rich diagnostics, real-time analysis, sophisticated baselining
 - Innovative Visualizations
 - Out-of-the-box heat charts and score cards; easy to create custom dashboards
 - Open and Extensible Architecture
 - Open API enables bidirectional integrations and third-party applications

Steps to Take for the Transition

- Budget for infrastructure
 - Lockstep with organizational budget cycle or server refresh
 - CA Performance Management will be smaller footprint for many environments
- Budget for implementation (CA Services or partner services as options)
 - Need lockstep with organizational budget cycle
- Plan for implementing project
 - Lockstep with other IT initiatives
 - Assign project manager
- Staff for project
 - Staff to implement, learn and master new solution
 - Leverage User Community and YouTube content
 - Join CA User Community for Performance Management
 - Join End-of-Spring calls for CA Performance Management

Upside to Transition – Additional Visibility

Fix Issues with Faster Mean-Time-To-Resolution

- CA Performance Management offers multiple upsell opportunities
 - CA Spectrum
 - Value-add capabilities when integrating CA Spectrum with CA Performance Management
 - CA Virtual Network Assurance
 - Many enterprises are virtualizing their data center and WANs and need integrated monitoring for both physical and virtual components
 - CA Network Flow Analysis
 - Flow data uncovers who's using network and what apps they're using
 - CA Application Delivery Analysis
 - Application response time helps improve time to resolve issues/triage
 - CA Unified Communications Monitor
 - Monitor quality of service and other important IP-based voice and video KPIs
 - CA Mediation Manager
 - Integrate non-SNMP data sources and element management systems

THANK YOU!