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# **Ca** World '17

CUSTOMER SUCCESS TEAM

### **Customer Resource Overview**

Colleen Barker Global Customer Success CA Technologies Rachel Macik Global Customer Success CA Technologies



CST01T

### Getting Started With CA



#### **Our Customer Promise**

To consistently deliver a superior experience by putting your organization at the center of all we do. The ultimate measure of our success is through your success and earning your trust as a strategic partner.







Invest to build long-term relationships

#CAWORID

Deliver innovative business outcomes

Commit to each customer's success

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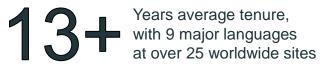




**700+** Engineers with decades of support experience and industry recognized continuing education programs

270+ Customer success & customer care team members focused on positive customer experience

# We power the global innovation leaders that power the global economy.



#CAWORLD #NOBARRIERS

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### **Your Contacts**



Customer Success Manager First Last 000-000-0000 <u>first.last@ca.com</u>

- Welcome to CA overview
- Schedule roadmap presentations
- · Schedule check-in meetings
- Organize Pre-Upgrade Planning Reviews
- Engage resources for support escalations
- Organize Technical Workshops
- Share best practices

This will depend on services purchased

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Customer Care Team 1 800 225 5224, Option 2 https://communities.ca.com/c ommunity/customer-care

- General questions
- · Provides licensing
- Resets passwords
- Help with downloads
- Accessible via Communities and Phone by anyone in your organization



CA Support Team 1 800 225 5224, Option 2 Support.ca.com

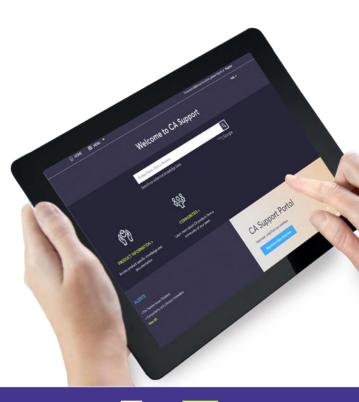
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- Provides product support
- Provides chat support on many solutions
- · Participates in communities
- Writes knowledge articles

# **Registration Benefits**

We encourage all users to register with their Enterprise Site Id to take advantage of the full suite of support resources.

Registration Benefits	Basic	Education	Support
CA Partner Portal			
Support case management			Х
Premium support content			Х
Customer Validation Program			Х
Instructor-led and online courses		Х	
Certification exams		Х	
Webcasts	Х	Х	Х
CA Communities	Limited view	Х	Х
Product Documentation	Limited view	Х	Х
Ca.com content	Х	Х	Х





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### Registration starts at <u>support.ca.com</u>

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ca	Solutions	Products	Education & Training	Services & Support	Partners	Q Search	🛔 Sign In
🛆 номе	≡ MENU	-			To occess addi	tional functions, plec	s Sign In or Register
							Help 🕶

#### ACCESS CAN TAKE UP TO 48 HOURS

Having trouble? Click to chat with Customer Care

Communities where you can I connect with IT management experts and colleagues on an array of today's most important business and	Access to the CA Partner Portal with tools, resources and program benefits to help grow your partnership with CA Frechnologies. Includes access to CA Education and CA Support.	Access CA Technologies 24x7 online Support for self-service and case management	Access CA Education courses, accreditation exams, best practices training solutions, and learning paths	
Basic Access Information				
		Company/Location Informati	ion	
		* United States		
		Address 1		
A company email address is required - and Yahoo will not be approved.	generic emails like Gmail	Address 2		
CALL CHAT	ſ			
Support Access Information		education Access Information		
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Customers should select

- ✓ Basic Access
- ✓ CA Support
- CA Education

Use your **business email** address to access CA Support Content

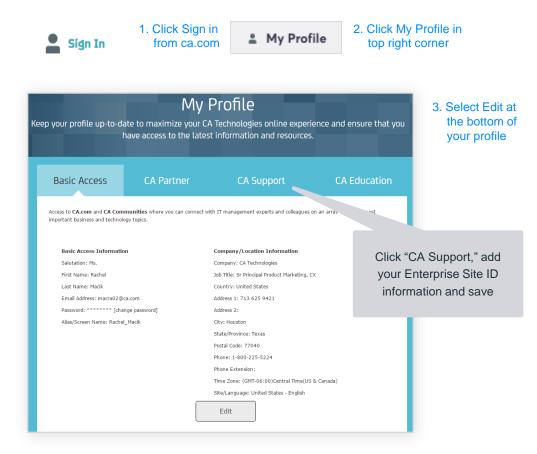
Select Enterprise Support Access, then enter your Enterprise Site ID

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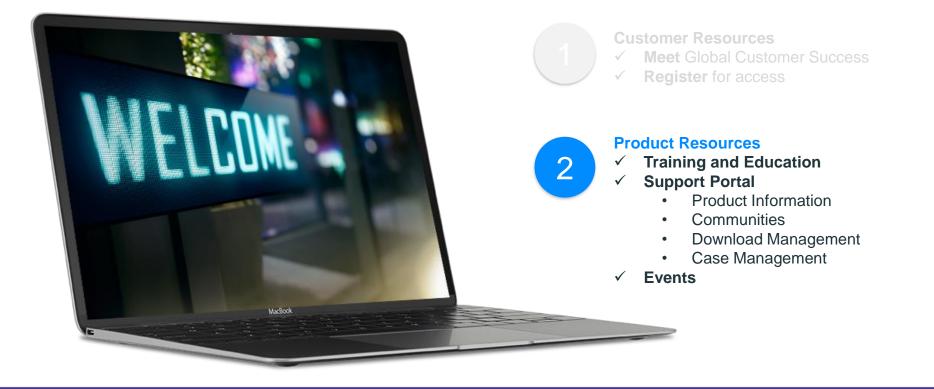
### Already registered? Update Your Profile

If you previously registered for Basic Access and need to add support, simply edit your profile.



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#### **Product Resources**

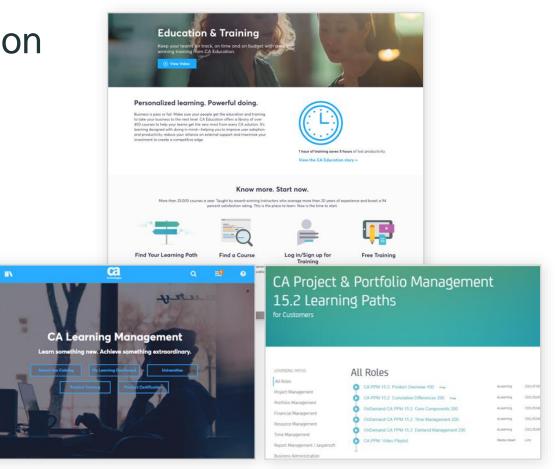


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# **Training and Education**

#### www.ca.com/education

- Learning Paths
- Certification
- <u>Self Directed or</u> <u>Instructor Led Training</u>



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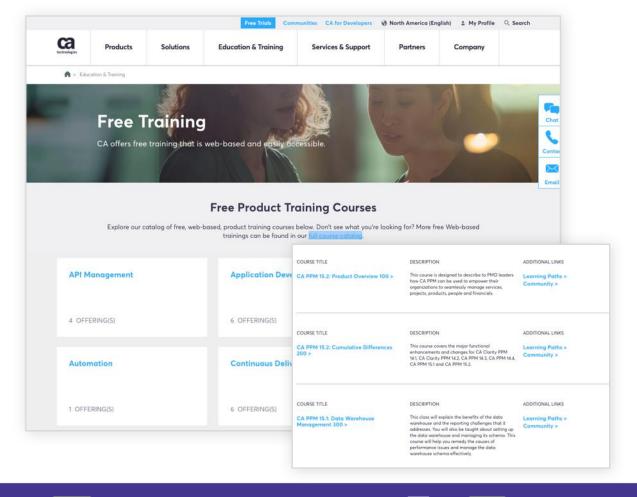
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# Free Training

ca.com/freetraining

Take advantage of valuable content designed to help you make the most of your investment.



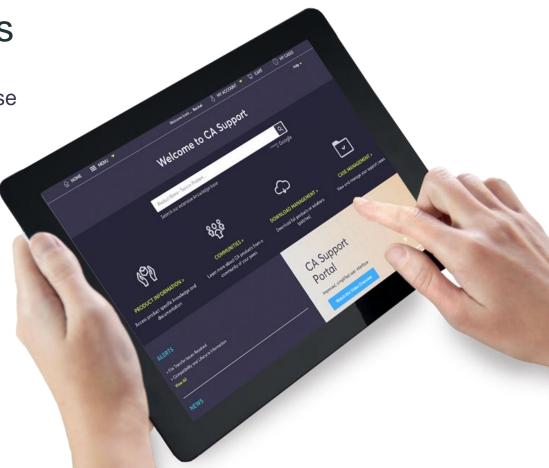
# **Support Portal Access**

Your registration details and Enterprise Site ID determine entitlement for support.ca.com.

Entitlement enables:

- Product and solution downloads
- Support case initiation and management

#### support.ca.com



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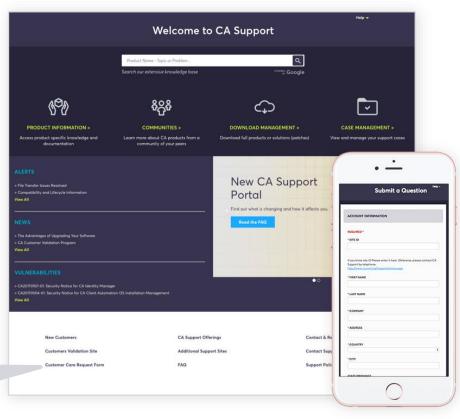
#### Need help? Open a Customer Care Case

#### Non-Technical Assistance

- General questions
- Provides licensing
- Reset password
- Download assistance

Search the <u>Customer Care Community</u> for FAQ or to ask a question From support.ca.com, scroll to the bottom and click, Customer Care Request Form

#### 18002255224 Option 2



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### Product Information and Self-service Support

#### **Staff Selection**

• Product information chosen by the CA Product Owner

#### **Solutions**

• Published solutions/fixes

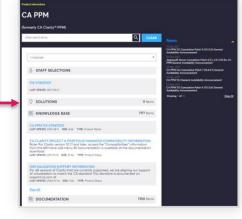
#### **Knowledge Base**

• Knowledge Base Articles, Problems, Product Status

#### Documentation

• DocOps – Release specific

	Product Name - Topic or Problem		
	Search our extensive knowledge base	POWERD Google	
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PRODUCT INFORMATION >	COMMUNITIES >	DOWNLOAD MANAGEMENT >	CASE MANAGEMENT >
Access product specific knowledge and documentation	Learn more about CA products from a community of your peers	Download full products or solutions (patches)	View and manage your support cases



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For Solution and Problem search results, click here ΔII Knowledge Base Documentation Communities About 9,530 results (0,27 seconds) Sort By: Relevance # Installing and Upgrading - CA PPM - 15.1 - CA Technologies . Aug 14, 2017 ... As an administrator or consultant, you can install or upgrade CA PPM. Related cor cation servers, and Labeled: Documentatio Install and Configure Microsoft Project (MSP) - CA PPM - 14.4 - CA As an administrator, you can install and configure Microsoft Project (MSP) as a scheduling tool to integrate with CA PPM. Install and configure Microsoft Project Labeled: Documentation Jun 13. 2017 ... Hello. I try to make a new installation of CA PPM 15.2 on Windows Server 2012r2 I installed Oracle 11g database and created Labeled: Communitie CA PPM - CA PPM - 15.3 - CA Technologies Documentation Jun 23, 2017 ... Installing and Upgrading ... New User Experience and Classic CA PPM features. ... CA PPM Community, Support, Services, KB Labeled: Docume Install and Configure Open Workbench (OWB) - CA PPM - 14.2 - CA

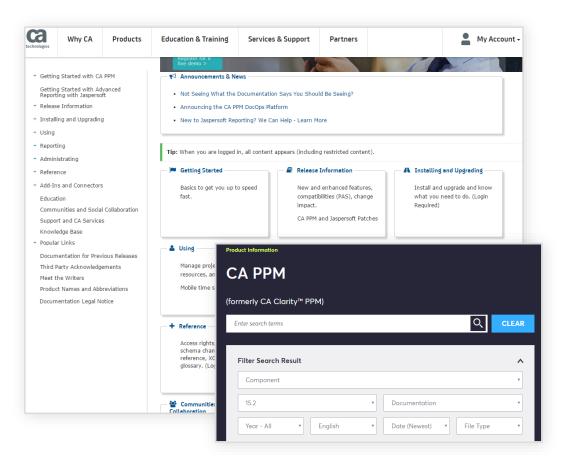
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### Product Documentation docops.ca.com

Official documentation from the CA Product Teams. This includes links to multiple resources for running the solution as well as getting started and installation.

**Release Specific** 



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#### What are the online CA Communities?



We launched the CA Communities to facilitate conversations between users of all levels to offer opportunities for product onboarding, customizations, and improvements. Each community is organized by product or by general information. Don't be afraid to ask a question... there are literally thousands of people waiting to respond.

# connect share

#### **General Information**

- <u>Customer Care Community</u> is hosted by the Customer Care team and is most helpful for new users
- <u>The Water Cooler Community</u> hosts general information and training for the communities platform

communities.ca.com

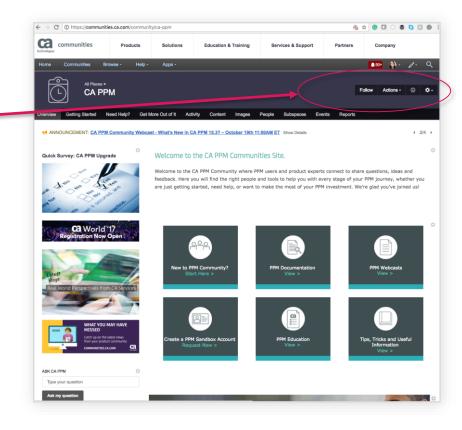
### Follow Your Product Community

Blog posts | Install & Upgrade information | Q & A | Polling Videos | Support Engineers Roadmap Webcasts



#### https://communities.ca.com/docs/ DOC-231166155

🗉 Blog Posts 🖹 Documents 📮 Discussions 👎 Questions 👖 Polls 💶 Videos 💾 Events 🌻 Ideas

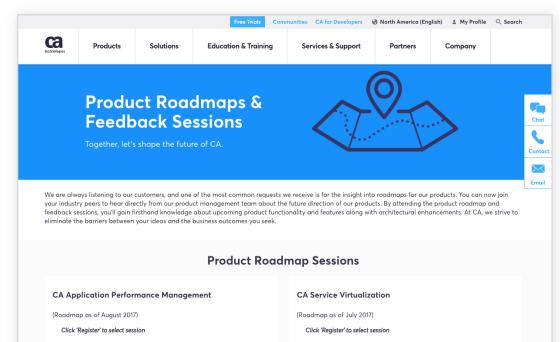




### Product Roadmaps & Feedback Sessions

Gain firsthand knowledge about upcoming product functionality and features along with architectural enhancements

ca.com/roadmap



- October 19, 2017 11 AM EDT
- October 19, 2017 10 PM EDT
  December Dates: Coming Soon!
- January Dates: Coming Soon!
- February Dates: Coming Soon!
   February Dates: Coming Soon!
- March Dates: Coming Soon!

- October 25, 2017 3 PM EDT
- December 5, 2017 11 AM EDT
- December 12, 2017 10 PM EDT
- January Dates: Coming Soon!
- February Dates: Coming Soon!
- March Dates: Coming Soon!

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Register



#### Ideation

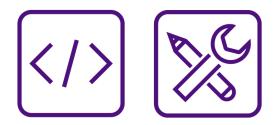
Direct Say in CA Technologies Products Roadmap



Submitting ideas for product enhancements



Voting on discussing ideas from other community members



Opting into product validation programs to test incremental process and provide feedback that will influence the next iteration

For more details on how to submit the Ideas on the Community follow the video



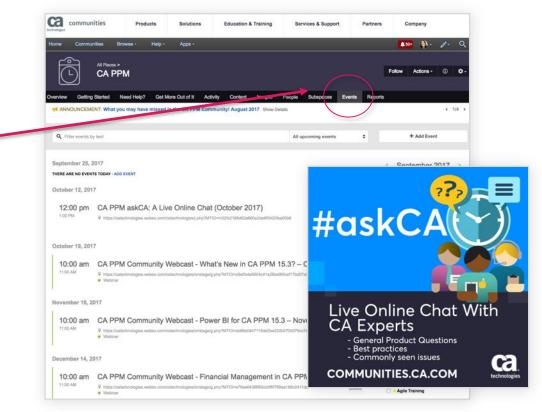
### Ask CA Online Chat

Ask CA (formerly Office Hours) is a popular way to get fast answers to questions. It takes the format of on-line chat, but is staffed by numerous CA experts in Sales, Marketing, Engineering, Support etc.



communities.ca.com

#### Click the Events tab in your product community

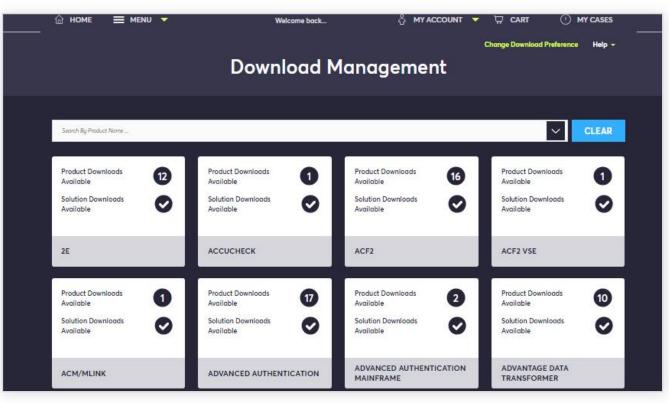


### **Product and Solution Downloads**

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	Welcome to	CA Support	elp ~
	Product Name - Topic or Problem Search our extensive knowledge base	Q <sup>zoarter</sup> Google	
6 <sup>9</sup> 2	പ്പോ	<u> </u>	
PRODUCT INFORMATION > Access product specific knowledge and documentation	COMMUNITIES > Learn more about CA products from a community of your peers	DOWNLOAD MANAGEMENT > Download full products or solutions (patches)	CASE MANAGEMENT > View and manage your support cases
ALERTS > Compatibility and Lifecycle Information > CA Business Intelligence 4.1 Replacement View All		New CA Support Portal Find out what is changing and how it affects you. Read the FAQ	

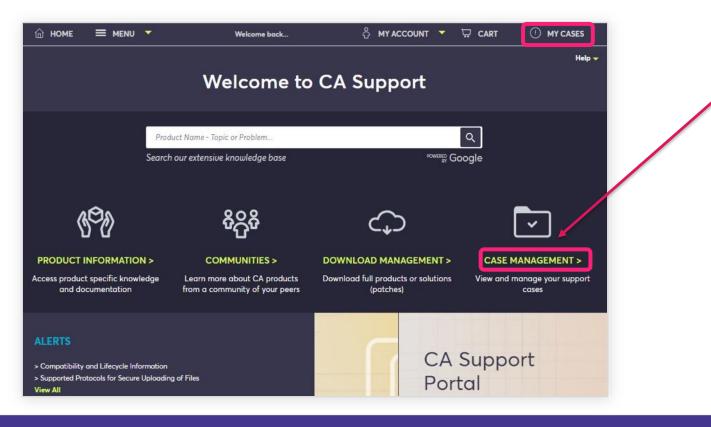
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#### **Product and Solution Downloads**



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### **Case Management**





#### Create a New Case

#### Online

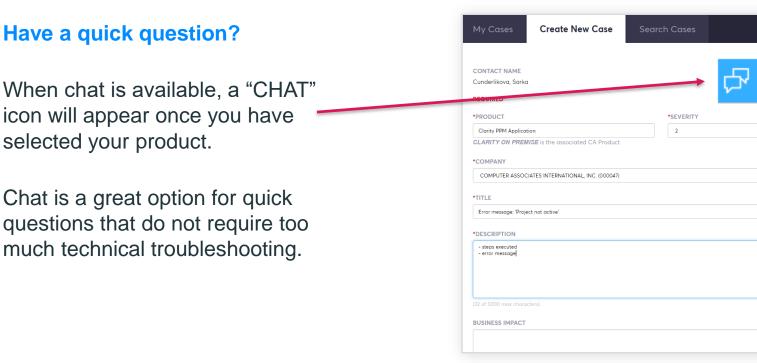
- Enter product info
- Fill in your case info
- Provide contact information

#### **By Phone**

- 18002255224 Option 1
- For Global Support numbers go to www.ca.com/phone
- Have your Enterprise Site ID ready
- This approach MUST be used if a case is a 'Severity 1'

My Cases	Create New Case	Search Cases	
CONTACT NAME			
Cunderlikova, Sarko	1		
REQUIRED*			
*PRODUCT		*SEVERITY	
Clarity PPM Applica	tion	2	•
CLARITY ON PREM	<b>IISE</b> is the associated CA Product		
COMPANY			
COMPUTER ASSOC	CIATES INTERNATIONAL, INC. (000047)		•
TITLE			
Error message: 'Proje	ect not active'		
DESCRIPTION			
<ul> <li>steps executed</li> <li>error message</li> </ul>			
(32 of 5000 max chara	cters)		
BUSINESS IMPACT			

## Chat Instead of Opening a Ticket



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CHAT

## **Opening a Case – Tips**

#### Give as much relevant information, as soon as possible

- Your Enterprise Site Id (if raising by phone)
- The CA product you are using (API Management SaaS)
- Environmental details (release level, probe versions, OS / DB info etc)
- Error messages / unusual behavior
- Documentation (logs, screenshots etc.)
- Steps to reproduce
- Business impact as well as any deadlines or project plans

#### Partner with Support to work toward resolution

- Execute diagnostics as requested by CA and inform CA of results
- Communicate directly with CA to verify problem and provide detailed info
- Validation of case resolution





### **Determining Issue Priority**

Define the Severity Based on Business Impact/SLOs

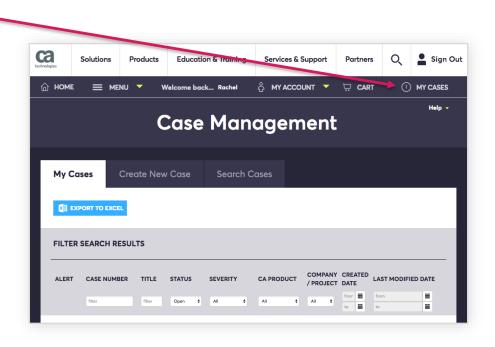
Severity	SLO	Service Level Description
1	1 Hour	"System Down" or product inoperative condition impacting a production environment. *Via Phone Only
2	2 Business Hours	High-impact business condition, the software may operate but is severely restricted.
3	4 Business Hours	Low-impact business condition with a majority of software functions still usable.
4	1 Business Day	Minor problem or question that does not affect the software function.

"Severity 1" means System Down or a product-inoperative condition impacting a production environment for which no workaround is immediately available, such as (i) production server or other mission critical systems are down; (ii) a substantial portion of missioncritical data is at a significant risk of loss or corruption; (iii) a substantial loss of service; (iv) business operations have been severely disrupted; or (v) an incident in which the software causes catastrophic network or system failure or that compromises overall system integrity or data integrity when the software is installed or when it is in operation (i.e., system crash, loss or corruption of data, or loss of system security) and significantly impacts ongoing operations in a production environment

### Manage Your Support Cases

You can keep track of your cases on the CSO home screen. Check under the section 'My Cases' or you can call CA Support for further assistance.

'My Cases' changes to 'Cases Pending' when there are cases pending action from your team.



#### **Case Escalation**

Ensure case is at the appropriate severity level. To escalate an existing support case if the business impact has changed, or it is not progressing appropriately, there are 2 options:

- Call CA Customer Support (18002255224 Option 1)
  - Give the support case number
  - Ask to speak to a CA Support Manager
  - Explain the situation
- Update the Support Case with the comment requesting a Support Manager contact you

# If further escalation is required, please contact your CA Customer Success Manager



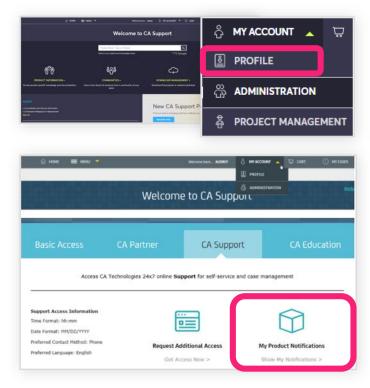


### **Product Notifications**

- Be the first to know when product status changes
- Opt in for critical alerts, advisory notifications and product updates

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	Notifications		Help 🗸
All Products			
All Products	Critical Alerts	Advisory	Product Update
2E			
ACCUCHECK			
ACF2			
ACM/MLINK			
ADVANCED AUTHENTICATION			
ADVANTAGE DATA TRANSFORMER			

#### support.ca.com/irj/portal/hyperSubscription



### How can Customer Success help you?



#### Welcome to CA

#### Adopting our Solutions

- Familiarize you with our support tools and resources
- Organize implementation
   planning reviews
- Coordinate hands-on Technical Workshops
- Organize pre-upgrade
   planning reviews
- Keep you informed of release updates and fixes

#### **Ensuring Your Success**

- Schedule strategic business
   driving conversations
- · Enable fast issue resolution

#### **Partnering with CA**

- Ensure your feedback is heard
- Plan Roadmap sessions
- Case Studies
- CA World Speaking
   opportunities

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### **Useful Links**



#### Main CA Contact Numbers

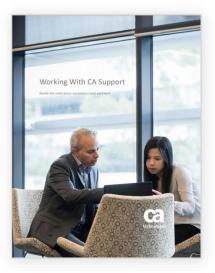
User Case Studies

CA YouTube Chanel

Training Courses and Paths CA Support Site

**General CA Support Policies** 

Product Notification Registration



For the General CA Support Policies, change the link for the correct language: Link here







Stay connected at <u>https://communities.ca.com/community/customer-care</u>