## **CA User Communities**

**Abdel Laabi** 

**Manager CA User Communities - EMEA** 



## Agenda

- Landscape & Growth Plan
- Structure & Benefits of membership
- How to Join a CA User Community
- Services provided by CA technologies
- Role of the board officer
- CA Online Experience Community Portal Demo

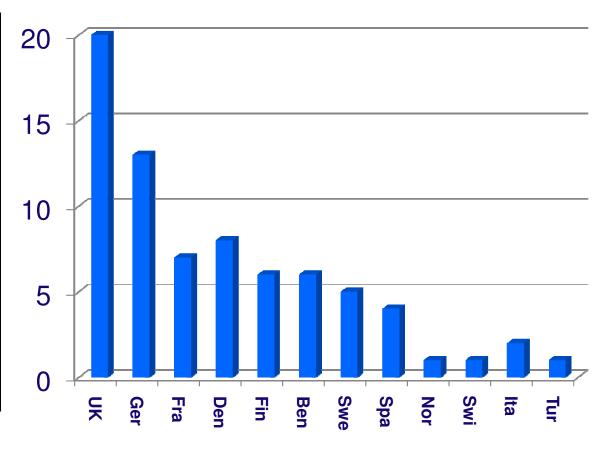




## EMEA CA User Communities - Landscape

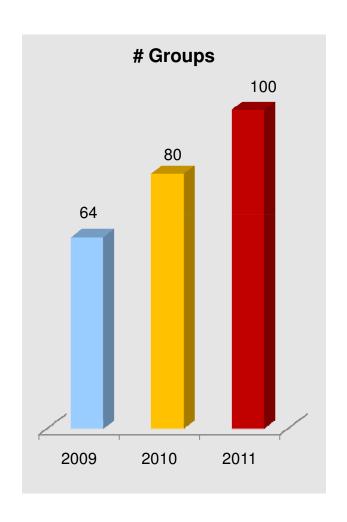
#### # User Communities – per country

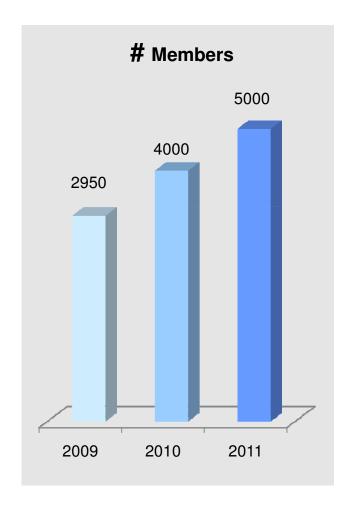
Country	# Groups	
UK	20	
Germany	13	
France	7	
Denmark	8	
Finland	6	
Benelux	6	
Sweden	5	
Spain	4	
Norway	1	
Switzerland	1	
Italy	2	
Turkey	1	
Total	74	





## **EMEA CA User Communities** - Growth Plan







## **EMEA CA User Communities**

#### Existing & Targetted CA Wily User Groups in EMEA

Country	Status	# Members	Launch date
Finland	Running	22	Jan 2009.
Germany	Running	25	Oct 2009.
France	Running	40	Dec 2009.
UK & Eire	Running	36	Oct 2010.
Sweden	Targetted	20	Oct 2010.
Italy	Targetted	20	Oct 2010.
Spain	Targetted	20	Nov 2010.
Benelux	Targetted		2011



#### CA User Communities - Structure

#### **CA** user communities are two-tiered

#### > Regional user communities

- Group of customers in a country (or region) focused on a CA Product
- Face to Face meetings to share knowledge with each other
- CA Speaker and/or Users
- Driven by a board of users

#### Global user community

- Virtual CA user community focused on a set of CA Technologies.
- Membership open to all CA customers Worldwide
- Interact virtually via conference calls, webcasts, on line forums
- CA Speaker and/or Users
- Driven by a board of users



## CA User Communities - Structure

#### **CA Wily Global User Community**

**Benefits** 

**UK Wily User Group** 

**France Wily User Group** 

**Germany Wily User Group** 

**Nordic Wily User Group** 

**NA User Group** 

**APJ User Group** 

. Quarterly webcasts

. CA Development experts

. CA Product Management

. Prioritize and vote on product enhancement requests

. Network with users through Online Forums



## How to join a CA User Community

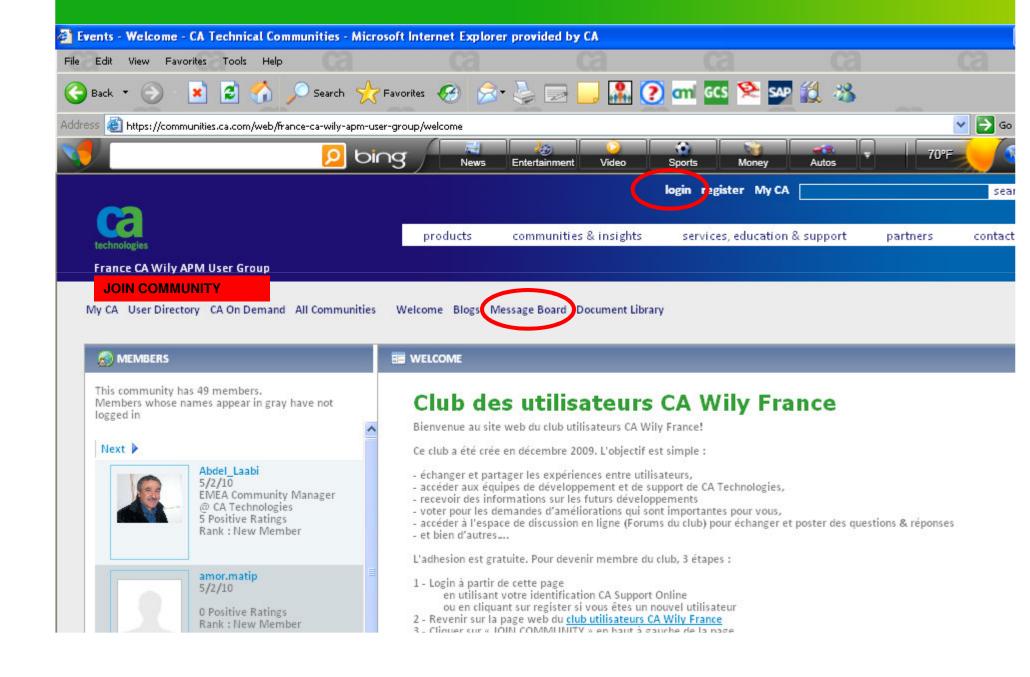
1. Visit the website:

http://www.ca.com/communities

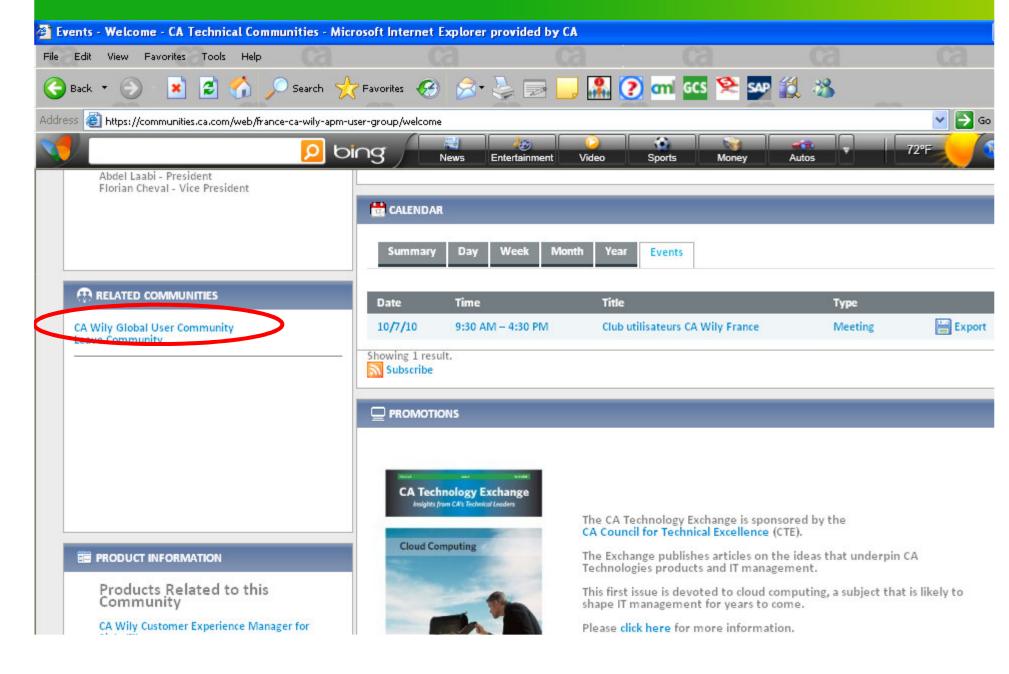
- 2. Sign In (your email / password)
- 3. Select the group of interest
- 4. Click on 'Join this community'



### User Group web site - New CA Portal



# User Group web site — How to join the CA Wily Global User Community



#### **CA User Communities - Benefits of Membership**

- > A place for Peer to peer networking & Mutual support between users
- > Exchange Knowledge and share best practices, tips & tricks with peers
- > Regular webcasts featuring topics of interest to the user community
- > Ability to influence product direction
  - Prioritize & vote on selected product enhancements requests
  - Voicing issues, concerns and suggestions regarding product direction
- Closer Relationship with CA technologies
- > Independent and Driven by a board of users

CA technologies's role is to facilitate peer-to-peer conversations between customers and collaboration with CA technologies, through social networking technology and in-person meetings.



## **CA User Communities** - Benefits of Membership (Cont)

 61% of user group members created long lasting relationships with fellow members which helped them on a regular basis

 76% of members felt being a member of a user group increased optimization of the products they use

 44% of members saved significant amount of work time per year based on knowledge learned in meetings

Source: Celine Schulz, University of Munich, CA User Group Survey (conducted as part of a Doctoral Thesis)



## Services provided by CA Technologies

- Meeting room in CA offices, beverage, note pads, pens ...
- CA speakers from Support, Product Management, Services...
- Web site on the new Community portal :
  - User group Members can
    - . post to the message boards (Forums)
    - . comment on the Community blog, and rate content
    - . post and share documents with other members (Document Library)
  - User Community board can
    - . Post meeting schedules and news bulletins
    - . Email Members
    - . Request event facilities
- CA contacts: Technical contact, Local contact, Customer programs contact

#### Role of the board officer

- Act as the voice of the group liaison between members and CA technologies
- Schedule User Group meetings
  - Prepare Agenda with topics of interest to the community in collaboration with CA technical contact
  - Submit meeting request to CA technologies (facilities, speakers, ...)
  - Send the invitation to the members
  - Update UG website ( calendar meetings, post minutes & documents ...)
- Presidents are invited to CA World CARE conference in Las Vegas,
   the User Community Presidents conference to be held prior to CA World



## **Membership & Meetings Requirements**

#### **Membership Requirements:**

- 25 members from at least 10 companies
- Membership is open to all employees of a company that holds at least one
   license of CA technologies software solution represented by the user group

#### **Meeting Requirements:**

- 2-4 meetings per year
- At least 50 % participants per meeting



### **CA User Communities**

To Learn More, Please Visit

http://www.ca.com/communities

#### CA technologies Contacts

Abdel Laabi – EMEA User Communities Manager

Email: Abderrazzak.Laabi@ca.com - Tel: +33 1 49 02 54 35

Florian Cheval - Principal Consultant, Technical Sales

Email: Florian.Cheval@ca.com - Tel: +33 1 49 02 50 57

Béatrice Petit - Field Marketing Program Manager

Email: Beatrice.Petit@ca.com - Tel: +33 1 49 02 52 63

CA User Community Program -

Email: <u>customerprograms@ca.com</u>



## Thank you

## **Questions?**

