CA User Communities

Abdel Laabi Manager User Communities - EMEA



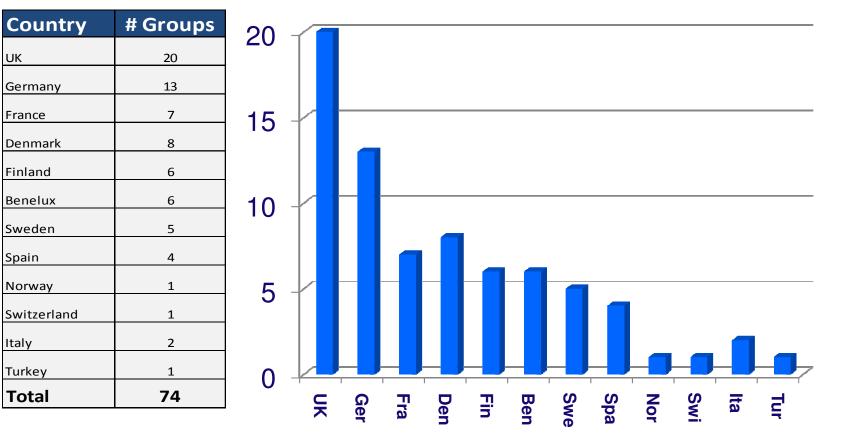
Content

- Landscape & Growth Plan
- Structure & Benefits of membership
- How to Join a CA Technologies User Community
- Services provided by CA Technologies
- Role of the board officer
- CA Online Experience Community Portal Demo





CA User Communities - Landscape in EMEA



User Communities – per country



UK

France

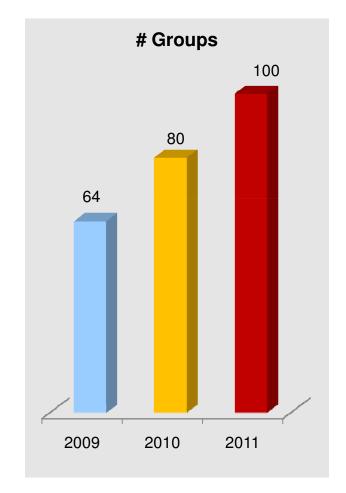
Spain

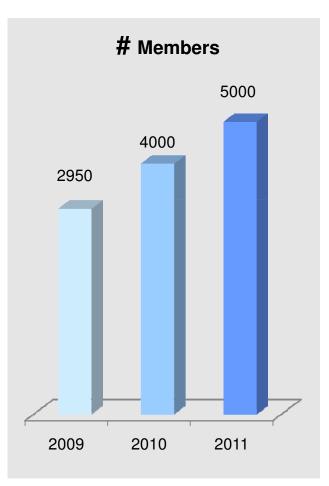
Italy

Turkey

Total

CA User Communities - Growth Plan in EMEA







CA Oblicore User Groups – Growth Plan in EMEA

| Region | Target FY Quarter | |
|--|-------------------|--|
| German Speaking : Germany + Austria + Switzerland | Q3 | |
| French Speaking : France + belgium + Switzerland | Q3 | |
| English Speaking : UK + Ireland + Holland + Nordic | Q4 | |



CA User Communities - Structure

CA user communities are two-tiered

Regional user communities

- Group of customers in a country (or region) focused on a CA Product
- Face to Face meetings to share knowledge with each other
- CA Speaker and/or Users
- Driven by a board of users

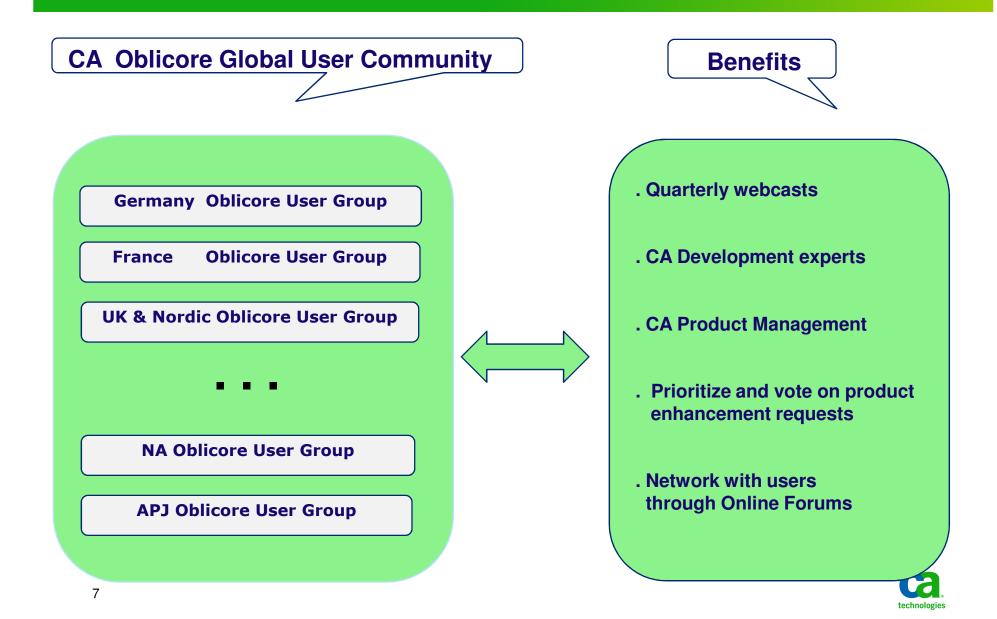
Global user community

- Virtual CA user community focused on a set of CA Technologies.
- Membership open to all CA customers Worldwide
- Interact virtually via conference calls, webcasts, on line forums
- CA Speaker and/or Users
- Driven by a board of users



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CA User Communities - Structure



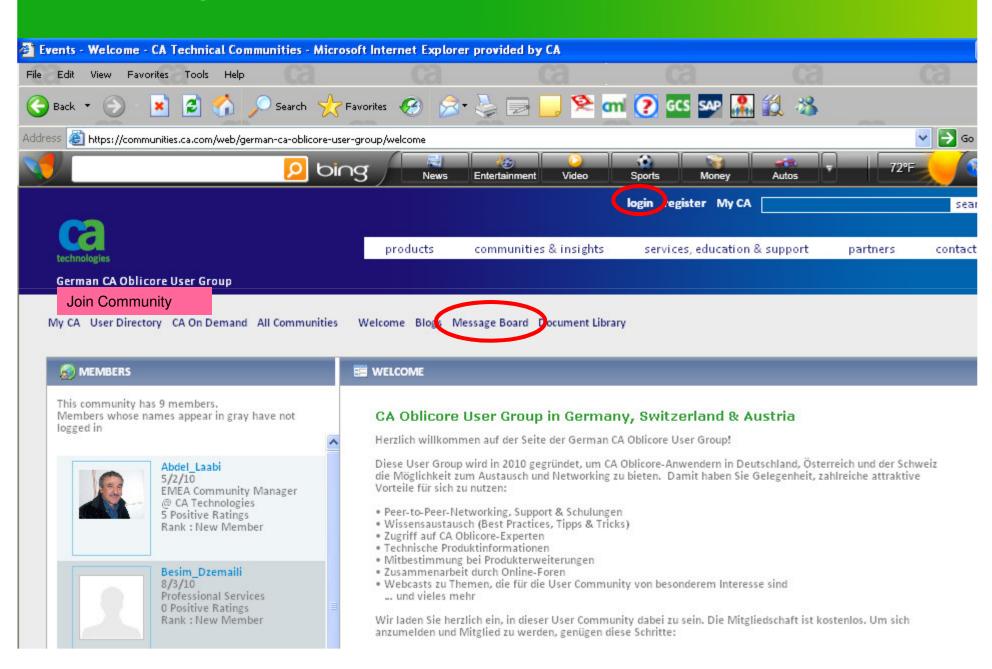
How to Join a CA User Community

1. Visit the website :

- http://www.ca.com/communities
- 2. Sign In (your email / password)
- 3. Select the group of interest
- 4. Click on 'Join this community'



User Group web site – New Community Portal



How to Join CA Oblicore Global User Community

| Events - Welcome - CA Technical Communities - Micr | osoft Internet Explorer provide | d by CA | | |
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| Address 🕘 https://communities.ca.com/web/german-ca-oblicore-u | ser-group/welcome | | | 💌 🄁 Go |
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| OFFICERS | business requirements | our product implementation wit | 1947-1947 AVE 20-2040 20-04 | 1.4. 40° (2005-20) (2004 |
| Committee Members | training that provide strategi | of your staff and CA Technologie c and tactical product informatic roduct releases to voice your bu | on | oduct presentations and |
| Abdel Laabi - Acting President | Be a part of the discussion! Join the Group! | | | |
| | | ned in October to launch the new e time, to the members register | | on, date and agenda will |
| | | ng out more information regardir .com or Abderrazzak.Laabi@ca. | | r Community, please |
| CA Oblicore Global User Community Leave Community | | | | |
| | 🚼 CALENDAR | | | |
| | Summary Day Week | Month Year Events | | |
| | Date Time | Title | | Гуре |
| | 10/26/10 8:30 AM - 5:30 PM | / CA Oblicore User Group M | eeting - 2010 October 26 | Meetup event 🛛 🔛 Export |
| | Showing 1 result. | | | |
| | Subscribe | | | |
| Products Related to this | | | | |

Benefits of Membership - Survey

 61% of user group members created long lasting relationships with fellow members which helped them on a regular basis

 76% of members felt being a member of a user group increased optimization of the products they use

- 44% of members saved significant amount of work time per year based on knowledge learned in meetings
- Source: Celine Schulz, University of Munich, CA User Group Survey (conducted as part of a Doctoral Thesis)



CA User Communities - Benefits of Membership

- > A place for Peer to peer networking & Mutual support between users
- > Exchange Knowledge and share best practices, tips & tricks with peers
- > Regular webcasts featuring topics of interest to the user community
- Ability to influence product direction
 - Prioritize & vote on selected product enhancements requests
 - Voicing issues, concerns and suggestions regarding product direction
- Closer Relationship with CA technologies

> Independent and Driven by a board of users

CA technologies's role is to facilitate peer-to-peer conversations between customers and collaboration with CA technologies, through social networking technology and in-person meetings.



Services provided by CA Technologies

- Meeting room in CA offices, beverage, note pads, pens ...
- CA speakers Product Management, Support, Services...
- **Web site** on the new Community portal, where:
 - > User group Members can
 - . post to the message boards (Forums) & comment on the Community blog
 - . post and share documents with other members (Document Library)
 - > User Community board can
 - . Post meeting schedules (Event calendar)
 - . Email members , Request event facilities
- **Assistance** : CA Team dedicated to the user group
- **CA World** : discount on registration fee



Role of the board officer

- Act as the voice of the group liaison between members and CA technologies
- Represent the User Group in CA World CARE conference in Las Vegas, Presidents are invited by CA Technologies
- Schedule User Group meetings
 - Prepare Agenda with topics of interest to the community in collaboration with CA technical contact
 - Submit meeting request to CA technologies (facilities, speakers, ...)
 - Send the invitation to the members
 - Update UG website (event calendar, post minutes & documents ...)



Membership & Meetings Requirements

Membership :

- 25 members from at least 10 companies
- Membership is open to all employees of a company that holds at least one license of CA Technologies software solution represented by the user group

Meetings:

- 2-4 meetings per year
- At least 50% participants per meeting



CA Technologies Contacts

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• To Learn More, Please Visit

http://www.ca.com/communities



CA Online Experience

Community Portal demo



Major enhancements in the New Environment (ca.com)

- Single Sign On
- Personal page (My CA) & professional social networking
- Message boards (forums) at Regional User Group level
- Localization Multi Languages support
- Events Calendar
- Emailer



CA Online Experience – Community Portal

Demo



To Learn more

• My CA

Watch the short videos available in Training & Insight portlet

ca.com/communities

Watch the video "Virtual tour of User Communities"

• ca-online Feedback Community site

https://communities.ca.com/web/ca-online-feedback-community/welcome

- > Watch the webcast "demo of the new community portal"
- Join the community & participate to the online forum to provide feedback, make suggestions, ask questions, report issues, ...



Thank you

Questions?

