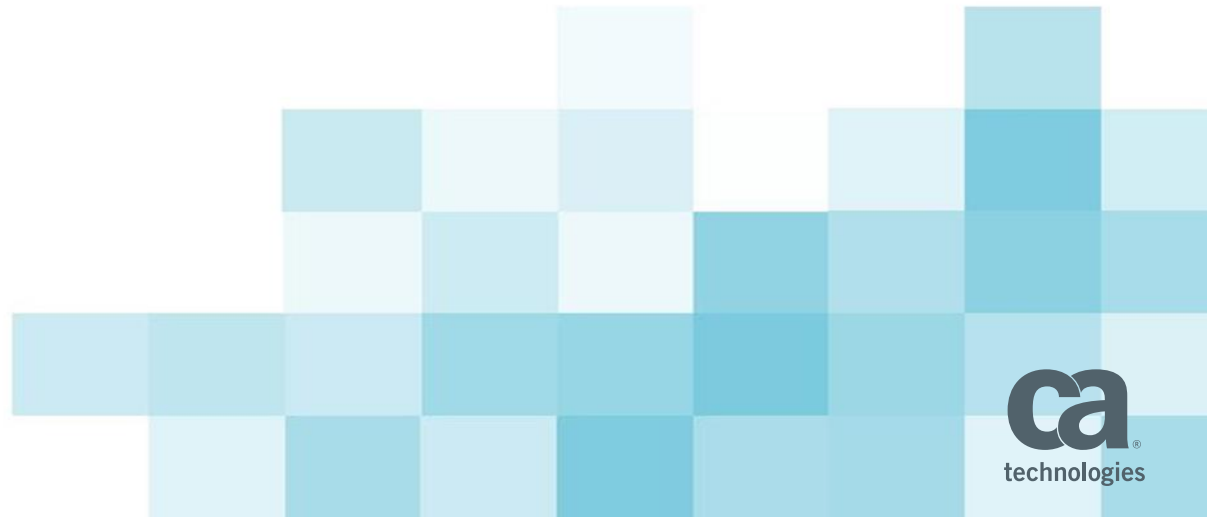


Voice of the Customer

CA Service Management

March 2017



Customer Voice Process

Defects

Effective Triage

Quick Disposition, Accurate Prioritization, Single Funnel

Holistic Resolution

More Collaborative Approach, Optimal Routing

Cumulative Quality

Cumulative Patches, Improved Quality of Update

Focused
Communication

Milestone based updates, Reduced Information Noise

Customer Voice Process

Ideas

Data Analysis

Identify themes, duplicates, delivered, out of date, etc..

Scores

Determine importance across customer base

Align with Initiatives

Link ideas to existing initiatives/features or drive new

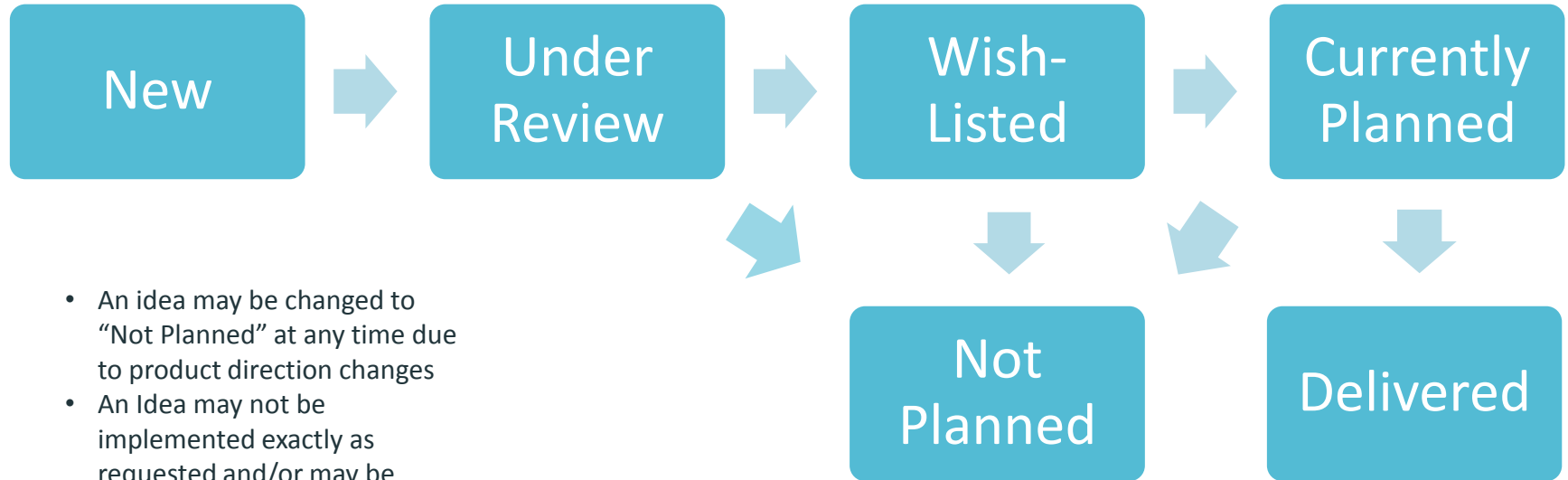
Balance

Investment in existing features and new features

Process

Review new ideas quickly, gather additional feedback from community

Ideation Process



- An idea may be changed to “Not Planned” at any time due to product direction changes
- An Idea may not be implemented exactly as requested and/or may be delivered in a new user experience.

Influencing Our Roadmap

CA Communities Ideation

- Submit your ideas on communities.ca.com
- Vote & comment on ideas that are important to you
- CA Product Management reviews ideas and updates status as they move through the lifecycle
- “Currently Planned” idea status indicates inclusion in Agile Backlog or Product Roadmap

Customer Validation

- Register to participate in:
 - Live Demos/End-of-Sprint Reviews
 - Private - Members Only - Online Community
 - Pre-Release Onsite Testing and Support (Beta)
 - Upgrade Support from SWAT Team
- How to register: validate.ca.com



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